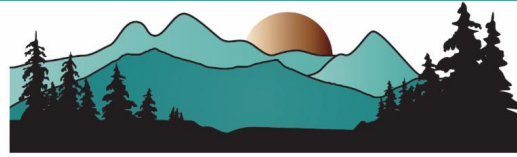


Winter
2017



MOUNTAIN
VALLEY

R E A L E S T A T E

Serving All of Lewis County and the Surrounding Areas!

Janet Simons, one of our brokers, used the following for her most recent newsletter. I liked it so much I thought we'd share it with all of you.

Maree

Welcome to Flight 2017

We are prepared to take off into the New Year. Please make sure your Attitude and Blessings are secured and locked in an upright position. All self destructive devices should be turned off at this time. All negativity, hurt and discouragement should be put away. Should we lose Attitude under pressure during this flight, reach up and pull down a prayer. Prayers will automatically be activated by Faith. Once your Faith is activated you can assist other passengers. There will BE NO BAGGAGE allowed on this flight.

The Captain has cleared us for takeoff.

Destination GREATNESS!!!

Author unknown



Janet's Website



9 Tips for Selling Your House in Winter

With people away on trips and cold weather making house hunting less appealing, winter can be a challenging time to sell your home. On the other hand, fewer homes on the market means yours will get more attention from buyers. By upping the cozy factor, making the most of winter assets and paying attention to details, you can make your house really stand out.

Here are nine ways to prepare and stage your home for success, and create a warm and welcoming vision for buyers, even when the weather outside is frightful.

1. Have a cozy, crackling fire (or not).
2. Keep entryways scrupulously clean.
3. Give each room a warm touch.
4. Show how outdoor rooms can be used even in the coldest months.
5. Emphasize spaces that will appeal in winter.
6. Showcase the entertaining possibilities of your home.
7. Use structural elements in the garden for winter interest.
8. Clear all exterior pathways of snow and ice.
9. Do decorate for the holidays.

9 Tips For Selling Your House in Winter was written by Laura Gaskill.

[For Full Article](#)

What To Expect For The 2017 Housing Market

It's been a great year for real estate. Spurred by the Federal Reserve's mixed reports and low inflation, mortgage rates continually slid through October to historic lows near 3.5 percent. Compared to 2015, the U.S. Census Bureau reports new home sales are up over 12 percent and the National Association of Realtors reports existing home sales are up almost 6 percent.



Since Election Day pegged Donald Trump as the new president elect – a man notorious for making billions in real estate – mortgage rates shot up over a half percent, creating wariness for homebuyers and sellers alike on the short and long-term effects of the new administration on the real estate market.

While the economy is sure to experience some turbulence through the transition into the new administration, the 2017 real estate market should be spurred by loosening of lending practices, increasing equity for homeowners and growth in new home construction.

1. Interest Rates
2. Home Values
3. Dodd-Frank
4. Housing Starts
5. Bottom Line

To read the entire article, click on Full Story below.

What to Expect for the 2017 Housing Market was written by Ray Boss Jr.

[Full Story](#)

4th Quarter Statistics

4th Quarter Statistics
October, November, & December :Sold,
Pending, & Actives

Sold (Closed)

Commercial	0
Multi-Family	0
Single Family	37
Vacant Land	13

Pending

Commercial	0
Single Family	19
Vacant Land	5

Active # of Active Days on Market

Commercial	4	118
Farm & Ranch	2	511
Multi-Family	1	192
Single Family	57	295
Vacant Land	68	601



Upcoming Events

Courtesy of White Pass Scenic Byway

[Events Calendar](#)



Free Entrance Days in Mt. Rainier National Park

February 20

Mount Rainier National Park

Celebrate President's Day at Mount Rainier National Park. Entrance fees will be waived all day. Entrance fees to National Parks are waived on these days in 2017: Martin Luther King, Jr. Day (Jan 16), National Park Week (April 15-16 & 22-23), National Park Service Birthday (Aug 25), Public Lands Day (Sept 30) and Veterans Day weekend (Nov 11-12)

White Pass Winter Carnival

March 4-5

White Pass Ski Area

Join us for the 26th Annual White Pass Winter Carnival. Celebrate the last weeks of winter with our spectacular interactive snow castle, carnival games and races, world-class snow sculptures, fireworks, and live music. The Winter Carnival is routinely rated among the best winter events in the Pacific Northwest!

Hope on the Slopes at White Pass Ski Area

March 18

White Pass Ski Area

HOPE on the Slopes, Ski & Ride for a Cure is a vertical challenge and fundraising event for skiers and snowboarders benefiting American Cancer Society. Individuals and teams of all ages and skills engage in friendly competition for awards and prizes in two categories: Top Fundraisers and Vertical Feet. Make your mountain time more meaningful and join us in the fight against cancer. Together we will find a CURE! Together we will finish the FIGHT!

[Learn More](#)

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